

From: Jessica Gerlach <conwaymayor@gmail.com>

Date: January 31, 2021 at 3:14:40 PM CST

To: "Dustin" [REDACTED]
[REDACTED]

Subject: Fwd: Broadband Letters

FYI: found this in my old mayor email. Wanted to keep you in the loop of how I responded.

Yes, I received your voicemail. I will work on this tomorrow morning.

----- Forwarded message -----

From: Jessica Gerlach <[REDACTED]>

Date: Sun, Jan 31, 2021 at 2:59 PM

Subject: Re: Broadband Letters

To: Brent Swingle <[REDACTED]>

Brent,

I apologize for not seeing this sooner, as this account is obsolete and I visited in an attempt to clean it out.

My approach of various entities was on personal time, outside of my role as mayor, representing an independent company as their grant writer for the broadband acceleration grant program.

My involvement starts and ends in this capacity, alone.


Personally, I'm excited by the free market this grant program supports, and the chance it gives smaller companies to be part of the larger picture of accessibility.

Have a great day!

On Wed, Jan 13, 2021 at 9:39 PM Brent Swingle [REDACTED] >
wrote:

Jessica,

I got word that you had visited the Norwich city council meeting last week and inquired about getting signatures on a letters of support for broadband improvements in rural areas. Rumor had it your next stop was going to be Argonia. I was hoping we could visit with you a little and get some information on what you are working on. Covid has seemingly spurred a lot of activity on the infrastructure improvement front when it comes to both the federal and state level. Haviland tries to keep up with as many opportunities as we can when it



comes to programs that help offset capital costs to build projects. It allows us to do more, sooner. We are looking for synergy as well so if there is something brewing and you can share it would be appreciated.

We are currently working the Conway Springs FTTH build as you are aware. This was a 3.2M capital investment so we've had to spread it over a couple years. We've also got our eye on a project NW of Conway for this budget cycle in addition to several Norwich rural exchange areas where we are looking to replace copper with fiber.

Also, I'm not sure how widely it has been advertised but we added fixed wireless equipment to our Conway Springs tower last Nov/Dec which will allow us to serve 25x5, 50x10, and potentially even 100x20 to quite a few homes in the rural area surrounding Conway Springs. This gear is online and we are ready to begin adding subs to it this quarter.

I've copied Diane Thompson for an introduction. She is the Assistant GM at Haviland Broadband and has been very active when it comes to finding opportunities that help us speed up rollout of higher capacity services. As was mentioned, anything you have in the works, or can share with us that would allow for synergy to facilitate broadband service deployment would be fantastic.

Thanks,

Brent Swingle
Manager of Plant Operations

[REDACTED]

[Conway Springs, Kansas 67031](#)

[REDACTED]

[REDACTED]

LICT Corporation, Kansas Companies